



14 January 2026

ASX Announcement

HighCom Limited – H1 FY26 Trading Update

Key highlights:

- Revenue and EBITDA loss for H1 expected to be in the range of \$10.5 to \$11.0 million, and \$(5.0) to \$(5.8) million respectively.
- Result is primarily due to the temporary shutdown of US Government during H1
- Outlook for H2 is positive, with revenue to exceed H1 and EBITDA to trend back to positive levels for the second-half

HighCom Limited (ASX: HCL) (HighCom or the Company) provides the following update in relation to its first half results and outlook for FY26.

Trading Result Update

As previously advised, the first half of FY26 was impacted by the temporary shutdown of the US Government. While this ended in November 2025, the shutdown's duration slowed and delayed contract awards, procurement activity, and revenue recognition across the Company's US operations. US customers account for approximately 75% of global revenue. This disruption is expected to shift revenue into the second-half of FY26, without indicating any structural change in demand for the Company's products and solutions.

Despite these headwinds in the Armor business, HighCom continues to execute on its strategy, developing new products on the XT Clave line, broadening and strengthening its channels to market and delivering a strong performance in its Technology business. Recent orders in Small Uncrewed Aerial Systems (SUAS) and expanded services underpin the Technology business's momentum as a key technology aggregator and provide visibility into second-half deliveries.

As a result of these factors, and following receipt of preliminary financial accounts, revenue is expected to be in the range of \$10.5 million to \$11.0 million and negative EBITDA of approximately \$5 million to \$5.8 million for H1 FY26. These numbers are unaudited and subject to change following the final review of the Company's accounts, which will be finalised at the end of February 2026.

The Company notes that it has not provided previous earnings guidance to the market.

Outlook

Following the slowdown in the US during 1H FY26, management expects procurement and funding cycles to normalise over Q3 FY26.

The Company has proactively advanced a diversification strategy, expanding into new sectors including its direct-to-consumer platform and State-based procurement panels. These initiatives broaden the Company's addressable market, enhance revenue resilience and position the business to mitigate the impact of any future market disruptions.



This diversification is anticipated to translate into increased orders during the second half of FY26. Accordingly, the Company expects 2H FY26 revenue to exceed 1H FY26 and is targeting a material improvement in EBITDA in the second half.

Operationally, HighCom continues to progress a channel and product optimisation program in the US aimed at improving margins. Initiatives include expanding direct sales coverage and implementing a volume-based discounting framework with key resellers, which is expected to support margin growth and recovery through FY26.

This ASX announcement has been authorised for release by the Board.

ENDS

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About HighCom Limited

Highcom Group (ASX:HCL) is comprised of HighCom Ltd (Australia), and its two distinct businesses – HighCom Armor & HighCom Technology.

HighCom Armor designs, manufactures, and supplies global military, law enforcement, and first responder customers with world-class, advanced personal protection ballistic products and solutions for Body Armour, Ballistic Helmets, and Composite Armour Panels & Platform Structures.

HighCom Technology supplies Australian Defence and Security Agencies with world-leading Small Uncrewed Aerial Systems (SUAS) and Sensor Payloads, and provides local Program, Project and Engineering Management, Systems Integration, Maintenance, Composite Repairs, and Logistics Support Services.

Learn more about HighCom: www.highcom.group